



Kary VanArsdale Tanner, Ed.D.

Curriculum Vitae



STREET ADDRESS: **1800 Williamson Court**
CITY, STATE, and POSTAL CODE: **Louisville, Kentucky 40223**
COUNTRY of RESIDENCE: **United States of America**
TELEPHONE NUMBER: **502-244-6333**
E-MAIL ADDRESS: **kvanarsdale@dremed.com**
CERTIFICATIONS: **International Commerce Specialist**
LANGUAGES SPOKEN: **English and Spanish**





PROFESSIONAL CAREER

| | | |
|-------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|
|  | INTERNATIONAL SALES DIRECTOR – DRE MEDICAL *Oversee sales and budget for DRE's largest sales division (\$5.5 million in 2011) *Continually expand international client base (20,000+ accounts in 150 countries) *Areas of expertise include plastic surgery centers and mobile clinics | 2010 - present |
| | INTERNATIONAL ACCOUNT EXECUTIVE – DRE MEDICAL *#1 sales performer in DRE International and all divisions (\$2.5 million in 2007) *Secured the largest single order in DRE's 28 year history (\$1.2 million) | 2002-2009 |
|  | MANAGER OF PREVENTIVE HEALTH SERVICES *Designed and implemented early intervention screening programs *Achieved program response rate of 40% (average rate is 10% to 15%) *Identified post-partum depression in 15% of new mothers (treatment offered) *Received national recognition for outstanding program outcomes *Managed preparations for \$100,000 external audit (full compliance awarded) | 1999-2002 |

EDUCATION

| | | |
|-------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------|------------------|
|  | DOCTORATE in COUNSELING PSYCHOLOGY University of Louisville. Louisville, Kentucky. United States of America | 1995-1999 |
| | MASTER'S degree in COUNSELING PSYCHOLOGY University of Louisville. Louisville, Kentucky. United States of America | 1994-1995 |
|  | BACHELOR'S degree in SOCIOLOGY with minor in SPANISH University of Kentucky. Lexington, Kentucky. United States of America | 1990-1994 |

PUBLICATIONS

| | | |
|-------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|-----------------------|
|  | <i>Postpartum depression: Early intervention screening program identifies those at risk</i> | September 2001 |
|  | <i>The Relationship Between Employment and Depression in Urban Senior Citizens: Implications for Counseling and Psychotherapy</i> | June 1999 |